MYWAVE.ai

SAP Business One STARTER PACK

What it is

The Starter Pack is your gateway to transforming SAP Business One activities with a suite of ten carefully selected Waves.

- We've launched with seven Waves, handpicked by our foundation Business One Partners for their immediate impact. Based on partner feedback in the upcoming months, we'll enhance the pack with three additional Waves.
- These initial selections focus on high-use areas ripe for a revolution, allowing you to impress clients with Gen-AI-driven efficiencies.
- With competitive pricing, the Starter Pack is designed for an effortless sale by Partners and offers clients an affordable entry into AI-enhanced operations.
- Beyond a quick start, the Starter Pack lays the groundwork for SAP Business One clients to fully embrace Gen-AI, providing Partners with a scalable solution to boost client value and open new revenue opportunities.

Foundation Waves

Starter Pack Waves	Scope & Purpose
Conversational Expense Recording	Record expenses with ease: Chat your way through creating or updating A/P invoices in SAP Business One, making expense management a breeze.
Sales Order from Purchase Order	Streamline sales orders: Transform purchases orders into sales orders automatically, cutting down on manual work and boosting sales efficiency.
Document Generation Wizard	Simplify document generation: Answer a few questions and let the system generate the necessary documents for you, hassle-free and adaptive.
Activity Creation Automation	Boost activity management: Automatically create and schedule SAP Business One activities based on your input, freeing you from manual scheduling.
Service Call Creation	Manage service calls effortlessly: Use simple conversations to log and manage service calls, directly interfacing with SAP Business One for seamless service requests.
Master Data Mass Update	Update data in bulk with ease: Manage and update large sets of SAP Business One data with minimal manual effort.
Request for Approval Process	Accelerate Approval Workflows: Speed up decision-making with automated submission and tracking of approval requests, enhancing process visibility.

Selling the Starter Pack

Launch Foundational Waves quickly m in days – not weeks or months – fast-tracking your customers to value.

- Waves dramatically slash task completion times by up to 10X, boosting productivity significantly.
- Empower clients to confidently show how Gen-AI is revolutionising their productivity to leadership and stakeholders.
- Safeguard your brand and ensure compliance with auditable processes.
- Experience the transformation: The real magic of Waves is best seen in action. Reach out to MyWave at chelsea.sanford@mywave.ai for a before-and-after demonstration of Gen-AI in action.

Anyone can make things bigger, more complex, and more expensive. It takes a touch of genius—and a lot of determination—to move in the opposite direction.

Starter Pack Price List & Special Summit Pricing

Package	Includes	MyWave Fee	Starter Pack Partner RRP	Partner Gross Margin
Starter Package	• Ten (seven available at launch) pre-built standard SAP Business One Wave processes – ready to deploy. Customers may use one process, or all ten at their discretion. • Includes up to ten user licenses for the deployed Starter Package Processes	€75	€149	50%
Additional User Licenses – 10 Units/Purchase	• Additional users can be added in blocks of 10 at a reduced rate	€70	€139	50%

Special Summit Customer Offer (Expires 31/5/24 or when sold out)	MyWave Fee	Starter Pack RRP*	Partner Gross Margin
The first 100 Summit Partner customers signing up to the Starter Package, or acquiring bespoke/adapted processes, before 31/05/24 will receive a 50% discount for year one of their services agreement from MyWave. This discount applies to all process fees should the customer scale in the first twelve months.	€37.50	€74.99	50%
Additional User Licenses – 10 Units/Purchase	€37.50	€74.99	50%