



MYWAVE.ai

SAP Business One

STARTER PACK

What it is

- The Starter Pack is a pre-configured bundle of ten Waves targeting commonly used SAP Business One activities.
- Seven 'launch' Waves were chosen by the foundation Business One Partners. These are ready now. Another three will be added based on the feedback from the next group of Partners over the coming months.
- The initial Waves were chosen because they were areas that were in high use, and Partners felt there was an opportunity to Wow clients with Gen-AI Powered time-saving solutions.
- The Starter Pack is priced to create an easy sale for Partners, and a low-cost entry point for client end-users.
- The Starter Pack is the fastest way to unlock the power of Gen-AI for Business for SAP Business One clients. It also creates an expandable platform that allows Partners to increase their client utility and expand revenue streams.

Foundation Waves

Starter Pack Waves

Scope & Purpose

Conversational Expense Recording

Streamlines expense reporting and management by facilitating the recording of expenses through a conversational interface, directly resulting in the creation or updating of A/P invoices in SAP Business One.

Sales Order from Purchase Order

Automates the creation of sales orders from existing purchase orders, optimizing the sales process by reducing manual entry and enhancing efficiency.

Document Generation Wizard

Offers a user-friendly approach to generating necessary documents by guiding users through a series of questions and automatically producing documents based on their responses.

Activity Creation Automation

Enhances productivity by automating the creation of activities in SAP Business One, utilizing user input to define and schedule activities without manual data entry.

Service Call Creation

Streamlines the process of logging and managing service calls by allowing users to create service requests through a conversational interface that interacts directly with SAP Business One.

Master Data Mass Update

Facilitates the bulk updating of master data records, making it easier to manage and update large sets of data within SAP Business One with minimal manual intervention.

Request for Approval Process

Streamlines the approval workflows by automating the request submission and tracking process, thereby improving decision-making speed and process oversight.

Selling the Starter Pack

- Foundation Waves can be implemented in days, not even weeks or months – allowing your customers to unlock value fast.
- Depending on usage – Waves can reduce the time it takes to complete tasks by 10X – unlocking massive productivity gains.
- Waves allow your clients to answer the question from the Board & CEO – ‘How are we leveraging Gen-AI to improve productivity in our business?’
- Waves protect brand and reputation by providing auditable levels of compliance.
- But the true power and wow factor is in the demonstration. Contact MyWave – chelsea.Sanford@mywave.ai – to access demonstrations of before (current functionality) and after (Gen-AI powered journey optimisation). You’ll be wow’d when you see the difference

Anyone can make things bigger, more complex, and more expensive. It takes a touch of genius—and a lot of determination—to move in the opposite direction.

Starter Pack Price List & Special Summit Pricing

Package	Includes	MyWave Fee	Starter Pack Partner RRP	Partner Gross Margin
Starter Package	<ul style="list-style-type: none"> • Ten (seven available at launch) pre-built standard SAP Business One Wave processes – ready to deploy. Customers may use one process, or all ten at their discretion. • Includes up to ten user licenses for the deployed Starter Package Processes 	€75	€149	50%
Additional User Licenses – 10 Units/Purchase	<ul style="list-style-type: none"> • Additional users can be added in blocks of 10 at a reduced rate 	€70	€139	50%

Special Summit Customer Offer (Expires 31/5/24 or when sold out)	MyWave Fee	Starter Pack RRP*	Partner Gross Margin
<p>The first 100 Summit Partner customers signing up to the Starter Package, or acquiring bespoke/adapted processes, before 31/05/24 will receive a 50% discount for year one of their services agreement from MyWave.</p> <p>This discount applies to all process fees should the customer scale in the first twelve months.</p>	€37.50	€74.99	50%
Additional User Licenses – 10 Units/Purchase	€37.50	€74.99	50%